

APAC**SMA**

Leadership 360° Assessment

By The APACSMA - EUniversity For Sales



WELCOME TO THE LEADERSHIP 360° ASSESSMENT

Elevate Your Leadership

Although everyone possesses inherent qualities that can lead them to become natural leaders, leadership is also a skill that can be acquired, honed, and refined through practice. The findings from this evaluation will reveal and amplify your leadership strengths while assisting you in developing areas that have room for improvement, ultimately shaping you into a more versatile, well-rounded, and adaptable leader.



About the Leadership 360° Assessment

Exceptional leadership constantly hone their skills, and continually invest in self development through personal and professional growth. Whether you are a seasoned leader or just starting out, the Leadership Effectiveness 360° supports your leadership journey by:

- Identifying areas of strength and areas needing improvement associated with critical leadership competencies
- Allowing you to see how others perceive you
- Guiding the creation and execution of a personalized leadership development plan
- Serving as a benchmark in your leadership development



8 Leadership Competencies

The Leadership Effectiveness 360° measures current leadership strengths and areas of improvement in eight of the top competencies that distinguish exceptional leaders. These competencies includes peer and subordinate evaluations.

Communication Skills

Communication Skills looks at the extent to which you communicate with economy and clarity and welcome feedback. It asks the question: "How well do you design and send your messages and then attentively listen to people's responses in order to adjust your delivery and message?"

Decision Making

Decision-making refers to an individual's ability to systematically examine options; identify limits, outcomes, and risks to be considered; assign weights to each possible alternative; and then select the option that best meets the desired goals and standards.

Delegation

Delegation looks at the extent to which you give team members the freedom or space to determine how they will accomplish the work, tasks or projects delegated to them. It asks the question: "To what extent do you create a climate of trust in which people feel that they can take risks and make mistakes in order to learn and achieve things in a better or different way?"

Emotional Intelligence

Emotional Intelligence looks at your ability to recognize, understand, and harness your own feelings and the feelings of others. It asks the question: "How intelligently aware are you of your own emotional reactions and those of others, and how effective are you at putting that information to good use?"



Managing Change

Managing Change looks at how well you anticipate and plan for future change and then manage yourself and others to handle it well. It asks the question: "How effectively do you manage personal and widespread change in order to actively steer the process to positive and beneficial ends for you, your team and your organization?"

Setting Goals and Standards

Setting Goals and Standards refers to an individual's ability to manage activities and projects using measurable goals and standards and working with others to set goals and standards to develop understanding and build commitment. This competency looks at one's ability to evaluate and prioritize goals, intentions, and action standards; eliminate barriers to the goal-setting process; evaluate goals against criteria and standards; and use goals to motivate.



Team Building

Team Building looks at the extent to which you trust, coach, and guide your team and team members in order to influence and help them control their own destiny through their own efforts. It asks the question: "How well do you empower individuals and team members so that they believe that the consequences of their actions are their own?"

Visualizing the Future

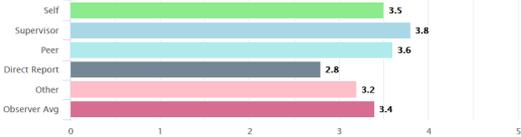
Visualizing the Future is the extent to which you spend time thinking about the medium-term and long-term future in order to identify a positive and compelling vision of what could be. It asks the question: "How well do you anticipate and find ways to creatively or inspirationally describe to team members what may happen in the future?"



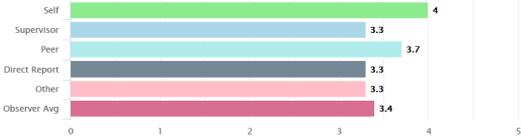
Leadership Effectiveness 360° Sample Report

Overall Summary

Communication Skills



Decision Making



Delegation



Emotional Intelligence



Managing Change



Setting Goals and Standards



Team Building



Visualizing the Future



Assessment Process



APACMSA will generate and share a unique assessment link for each individual participant via email



Participants will click on the provided link to access the online assessment platform. They will read the instructions carefully, answer all the questions, and submit their responses.



APACMSA will collect and consolidate all the responses.



APACMSA will prepare a summary report highlighting key findings, trends, and actionable insights.



APACMSA will share the insights and recommendations with the participants and relevant stakeholders.

Payment Matters

- When an online payment is completed, funds will be deducted from your credit card in the selected currency.
- Payments are debited to APAC SMA.
- Confirmation:
 1. If payment is successful, an online receipt will be provided to confirm payment has been made.
 2. If payment is unsuccessful, an online message will be provided to confirm payment has failed.
 3. If your payment fails, please use one of the other payment methods.
- All information provided on the online card payment facility will be handled in accordance with the APAC SMA data protection policy.
- APAC SMA Terms and Conditions for online card payment are subject to change at any time.
- Proof of payment to be retained and produced if requested. APAC SMA will not be liable for lost payments.
- Please ensure your computer is protected with malware and viruses. APAC SMA will not be liable for client mishaps.



Registration Process

You can choose one of the below methods:

Option 1: You can enrol via the [assessment page](#), The registration will bring you to the payment link. You can checkout, and upon processing the payment and the application, an Education Consultant will reach out to you on the process.

Option 2: You can send your Full Name, Email Address and Contact number to edu@apacsma.com. Our Education Consultant will reach out to you.

For Company Sponsored Trainees: You can send in your company details including who it needs to be invoiced to. APAC SMA will send an invoice to the Company sponsor. The license will be shared with the trainee once payment is cleared.



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Take Action Today!

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